



AsOne Healthcare IPA, LLC

Seeking independent consultant to fill the following role for a ten-month engagement to work with and alongside an already established team. Will consider half time to full time engagements. Must be able to start by early June.

Position Title: Senior Director of Clinical Strategy and Operations

Location: Mostly remote, some in-person at various locations in NYC

Position Description:

The Senior Director plays a leading role in the conception, design, and implementation of integrated and family-based clinical initiatives to improve outcomes for the patient and clients served by AsOne's network of providers. This role also designs and implements provider trainings and assists in value-based contracting with payers. This is a unique opportunity to be a key contributor to the development and success of an innovative collaborative of community-based providers whose mission is to transform health care through integrated and family focused care.

About AsOne:

AsOne is a Healthcare Independent Practice Association (IPA) that exists to facilitate value based and alternative based payment contracts with payers on behalf of its provider network. AsOne's mission is to provide primary care, mental health services, substance abuse treatment, care management, and social determinants of health assistance, in a unified family-based treatment approach aimed at servicing intergenerational and complex health needs. Our vision is of an evidence-based healthcare treatment system that acts "as one" in delivering whole-person care. AsOne ultimately seeks to reshape the future of healthcare for children and adults by establishing family as the nexus for health, not only improving the health and lives of one client or patient at a time, but entire families at once, to break the cycle of co-occurring illness that often afflicts high-risk families and communities.

Based in New York City, AsOne was founded by six partnering institutions: Acacia Network; Community Healthcare Network (CHN); The Door; the Institute for Community Living (ICL); The New York Foundling; and Rising Ground. AsOne now has a total of 16 network providers serving low-income children and adults with complex behavioral and other health needs. More about as one can be found here: www.myasone.org

AsOne is one of several collaboratives funded by New York State to participate in the State's behavioral health Value-Based Payment (VBP) readiness grant

program. The overall goals of the program are to prepare behavioral health providers to participate in VBP arrangements and to encourage payers to work with behavioral health providers. This grant currently funds operation of the IPA. More about this program can be found here: www.omh.ny.gov/omhweb/bho/bh-vbp.html

Position Responsibilities:

- Lead AsOne's clinical strategy including development of new initiatives with corresponding business and value propositions.
- Implement and oversee outcome-based alternative payment contracted pilot programs, working closely with the AsOne Executive Director, Legal Counsel, Network Members and managed care partners. This includes developing and coordinating the operational workflows and strategic aspects of the work, supporting and overseeing training, liaising with managed care leadership staff, and supporting the ongoing oversight of the work.
- Lead new grant initiatives to support the family-based aspects of the mission and vision as well as the integrated and collaborative goals of the IPA. Examples of this work might include providing technical assistance to our Network Members to implement new family-based models of care, developing new financial models to assist in expanding/sustaining existing family-based models of care and developing new referral workflows.
- Analyze data from PSYCKES and an AsOne all-network data platform, to identify and prioritize patients for clinical initiatives.
- Co-lead the work of the Service Design and Delivery Subcommittee along with the chair of the subcommittee. This includes strategically tapping into the subcommittee's expertise as well as agenda setting and leading subcommittee meetings.
- Develop and implement AsOne network trainings and presentations to support interdisciplinary collaboration, clinical integration and use of evidence-based interventions among providers. This includes oversight of training consultants and vendors.
- Educate network clinical staff on the rationale of protocols, processes, and clinical decision-making criteria of new initiatives and integrated care models of treatment.
- Support the work of the IT/Data Analytics and Quality staff to ensure the newly implemented AsOne network-wide IT platform is well positioned to monitor client outcomes (by individuals and families), identify gaps in care and perform population health monitoring.
- Work closely and effectively with AsOne Quality Director to capture spirit of clinical protocols in metric identification, prioritization, and monitoring.
- Proactively stay current on the evolving payment landscape, complex care best practices, and integrated care trends through attending trainings, forums, webinars and reading scientific peer reviewed articles, blog posts and other materials.

Knowledge, Skills and Experience

- Must have at least 5 years' leadership experience in a health care environment including managed care, hospital, IPA or related setting or consulting firm with healthcare focused client base. Experience with behavioral health and integrated care preferred.
- Must have advanced degree: public health, business, health administration, or other applicable field.
- Familiarity with integrated health, behavioral health, complex care and high utilizer models of care and best practices.
- Knowledge of integrated health care approaches and workflows, inclusive of mental health, substance abuse, primary care, and social support services.
- Expertise regarding value-based care and programs such as ACOs and/or NYS DSRIP and/or Health Homes.
- Experience designing healthcare workflows and care pathways.
- Knowledge of healthcare diagnosis, billing, and procedure codes particularly those relevant to behavioral health services and hospitalizations.
- Familiarity with the NYS OMH, OASAS, and DOH programs, services, and oversight functions as it pertains to behavioral health and primary care.
- Collaborative working style with the ability to navigate diverse stakeholders towards a desired outcome.
- Experience developing and delivering compelling presentations to communicate complex concepts to diverse stakeholders.
- Ability to manage several projects simultaneously and under pressure of deadlines.
- Excellent written and verbal communication skills and the ability to communicate/collaborate effectively with all levels/types of stakeholders including: provider organization staff, Board members, government oversight agencies and managed care.
- Excellent proficiency leading in-person and virtual meetings.
- Ability to establish priorities, and willingness to function independently and proactively.
- Strong customer service and relationship management skills and experience.
- Passion for helping people and organizations work more effectively.
- Excellent proficiency in Microsoft PowerPoint, Word, Outlook, and Excel.

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